

# 2023 RACK RATE SHEET



The past two years have taught us a number of things, not least, the importance of travelling with impact...to increase wildlife habitat, biodiversity and support communities embracing these goals. We continue our journey of positive impact and share with you our **2023 rates**.

## **Changes from 2022:**

- *Due to the galloping inflation, we are increasing our 2023 rates by 7%.*
- *Our deposit requirement is back to 20% to confirm a booking.*
- *Ol Pejeta Conservancy has reviewed the conservancy fees upwards by US\$20 for all bookings happening from 9th August 2023. Our Kicheche Laikipia conservancy fees for all new bookings will thus be US\$136 per adult per night. Children under 12 will pay US\$68 per night.*
- *EV-1, one of the first electric vehicles in Maasai Mara, is enhancing the game-viewing experience for guests but is also a testament to our commitment to sustainability. Our fleet's frugal flagship is charged using 6,600 watts of solar panels set up at Kicheche Mara.*
- *We will be closing 15 April and reopening 15 May 2023.*

## RACK RATES – 2023

Per Person per night	Masai Mara			Laikipia
	Mara Camp Mara North Conservancy	Valley Camp Naboisho Conservancy	Bush Camp Olare Motorogi Conservancy	Laikipia Camp Ol Pejeta Conservancy
<b>PEAK Season</b> 01 July - 31 Oct 23 20 Dec 23 - 02 Jan 24	<b>US\$820</b>	<b>US\$840</b>	<b>US\$970</b>	<b>US\$820</b>
Conservancy Fees	US\$116	US\$116	US\$116	US\$116/136 **
Single Supplement *	US\$250	US\$250	US\$295	US\$250
<b>MID Season</b> 03 Jan - 28 Feb 23	<b>US\$670</b>	<b>US\$700</b>	<b>US\$800</b>	<b>US\$610</b>
Conservancy Fees	US\$116	US\$116	US\$116	US\$116
Single Supplement *	US\$160	US\$170	US\$190	US\$160
<b>GREEN Season</b> 01 Mar – 15 Apr 23 15 May - 30 Jun 23 01 Nov - 19 Dec 23	<b>US\$610</b>	<b>US\$640</b>	<b>US\$745</b>	<b>US\$560</b>
Conservancy Fees	US\$116	US\$116	US\$116	US\$116/136 **
Single Supplement*	US\$160	US\$170	US\$190	US\$160

\*\* ALL CAMPS CLOSED 15 APRIL - 15 MAY 2023 \*\*

\*Single supplement valid for 2 singles. For 3+ singles, double the single supplement will be charged for the 3rd single onwards

\*\*From 9<sup>th</sup> August 2023, Ol Pejeta Conservancy fees will increase to US\$ 136

### Above rates include:

Airstrip transfers; full board accommodation including picnics & drinks, shared game-viewing drives, night drives (Laikipia & Valley only), escorted bush walks (to be booked in advance at Laikipia Camp, based on ranger's availability), bush breakfasts (Valley only), laundry, Community Discovery trip (Mara Camp only), Maa Trust visit (Bush Camp only), canoeing and mountain biking (Laikipia Camp only) and a \$5 per night Community Trust contribution. Rates do not include the sole use of a vehicle or late departure fee.

### FAMILY SUITES

Two separate bedrooms (double & twin/triple) each with ensuite bathrooms. The bedrooms are connected by a lounge furnished with a sofa and a small table enabling private dining on request. Max capacity 5 pax. Sole-use vehicle.

Family Suite – per night rate for the suite	PEAK	MID	GREEN
Kicheche Mara	<b>US\$ 3280</b>	<b>US\$ 2680</b>	<b>US\$ 2440</b>
Kicheche Laikipia	<b>US\$ 3280</b>	<b>US\$ 2440</b>	<b>US\$ 2240</b>

**Family suite rate includes:** Airstrip transfers; full board accommodation including picnics & drinks, game drives on a sole-use basis, night drives (Laikipia only), laundry, Children's activities, Community Discovery trip (Mara Camp only), canoeing and mountain biking (Laikipia Camp only), and a \$5 per night Community Trust contribution.

Rates do not include late departure fees. Add Conservancy fees as applicable.

### Excluded Activities

**Mara Elephant Project Visit** (Mara Camp) donation at guests' discretion, **Fly Camping Excursions** (all Camps) \$200pp min 2 pax, **Hot Air ballooning** (Mara camps only) from \$515pp only, **Anti-poaching dogs display** (Laikipia \$60pp), **Horse riding excursions** (Laikipia \$60pp for 1 hr), **Endangered Species Enclosure Visit** (Laikipia, \$60pp), **Ngare Ndare day trip** forest visit & canopy walk (Laikipia only - min 2 pax, pre-booking, \$120 pp, add sole use of vehicle charge for 2 or 3pax).

\*All Excluded Activity rates are subject to changes.

## Special Offers 2023

- **CONSERVANCY SAFARI** – a combination of Laikipia + Mara or Valley Camp **6 for 5 OFFER** valid throughout 2023. The Free night is at Laikipia Camp and Conservancy fee payable.
- **Kicheche Valley HONEYMOON OFFER** - brides 50% off valid 2023 (Aug-Sep 25% off) and a half-hour free massage. (Travel within 12 months of wedding)
- **LONG STAY DISCOUNT 10% rate reduction** - for 6 nights or more.

**NOTE:** Special Offers are not combinable & Conservancy fees are payable for any free nights.

## Walking Wilderness

A wonderful 5-night package in the Maasai Mara, run on an exclusive basis, offering two nights at Kicheche Valley, a walk across the Naboisho Conservancy to our mobile wild Camping for one night, and a morning walk through Olare Motorogi Conservancy into Kicheche Bush for two nights.

Walking Wilderness	PEAK	MID	GREEN
Rates per person sharing, Min 2 pax. INCLUSIVE of conservancy fees, excluding flights	US\$ 5040	US\$ 4280	US\$ 3990

**CONSERVANCY FEES:** Our conservancy charges cover the community leases and management of our Conservancies.

**Mara National Reserve:** Our camps are in exceptional wildlife areas with low density tourism numbers and there is no need to visit the Mara National Reserve to view cheetahs, leopards, elephants etc. Should guests wish to make a visit to the Reserve there will be an additional charge (currently \$80 per person). A sole-use vehicle charge is also applicable outside of the peak migration period July-October.

**LAIKIPIA CONSERVANCY FEES:** Our fees cover Conservancy entrance fees and the Concession charge for our camp.

### ✓ Child rates -

- **Young adults 12-17 years:** 75% of adult rate. They pay 50% if guests share a Triple or Quad tent.
- **Children 3 - 11 years:** 50% of the adult rate.
- **Infants under 3:** free of charge, however, note that our camps are not very conducive to infants
- **Family Quad Tents:** available at Mara and Valley camps.
- **Family Suites:** available at Mara and Laikipia camps (rates listed above)
- **Mara Conservancy fees:** 50% of adult fees for all children & teens 17 years and below.
- **Laikipia Conservancy fees:** 50% of adult fees for all children 11 years and below.
- **Junior ranger:** complimentary activity at Kicheche Laikipia.

- ✓ **Sole-use of vehicle** – For more privacy and not sharing a vehicle with other guests, US\$400 per vehicle per night in peak season US\$350 in green and mid-season. Departures after midday will be charged an extra day, however, this will be in lieu of the late departure fee. Bookings of 4-6 guests will be guaranteed sole use at no surcharge. Families with children under 7 are required to take a sole use vehicle.
  - ✓ **EV-1**, one of the first electric vehicles in Maasai Mara based at Kicheche Mara Camp. It can be booked in advance on a first come first serve basis. Please request availability when making an enquiry.
  - ✓ **Photography vehicle** – providing an extra advantage with one side dropping down. To book on exclusive use - US\$550 per vehicle per night in peak season US\$500 in green and mid-season. Departures after midday will be charged an extra day, however this will be in lieu of the late departure fee. Mara Camps only.
  - ✓ **Minimum stay** - two nights. Mara Camps only.
  - ✓ **Single supplement** is valid for a maximum of 2 tents. Bookings of 3 or more singles will be required to pay double the single supplement for the 3rd single onwards.
  - ✓ **Tour Leader / Driver Guide** – US\$100 per night accommodation plus Conservancy fees (Mara; Non-Resident US\$116 per night/ Resident US\$20, Laikipia; Non-resident US\$116/136\*\* per night/ Resident US\$26). Tour leader rate is applicable for a tour leader tent and reserved for a leader accompanying a group of paying guests.
  - ✓ **Wild camping** – fly camp from any of our camps. Per night supplement: US\$200 pp (min 2 pax).
  - ✓ **Airstrip Transfers** - are included to and from our designated airstrips only as per below;  
Mara Camp: Mara North airstrip / Bush Camp: Olare airstrip / Valley Camp: Ol Seki airstrip / Laikipia camp: Kamok airstrip - Ol Pejeta\*
- \* Please specify Kamok when making airline reservations. If scheduled services are not operating into Kamok Airstrip Ol Pejeta, we will pick up from Nanyuki airstrip.*
- Extra charges will apply for arrivals and departures from alternative airstrips, please check applicable airstrips if flying from Masai Mara direct to Mombasa or Malindi on Mombasa Air.
- ✓ **Late Departures** - guests departing after midday are required to vacate their tent by 10 a.m. and a supplement of US\$150pp in peak season, and US\$100 in mid and green season will be payable
  - ✓ **Packed lunches on departure** – available on request @ US\$30 per person.
  - ✓ **Non – package rates** - available at Laikipia and Valley camps subject to conditions, please contact us for details.
  - ✓ **Exclusive use of camp** – please contact us for details and price.
  - ✓ **Wedding Packages** – available at all camps, please contact us for details and prices.
  - ✓ **Inter-camp Transfers** - are complimentary between our Mara camps. Transfers to other camps are chargeable as per the transfer chart.

### MARA Transfers (per vehicle):

From/ To	Mara Camp		Bush Camp		Valley Camp	
Mara Camp	n/a		Foc	45m	Foc	1h45m
Bush Camp	Foc	1h	n/a		Foc	1h
Valley Camp	Foc	1h45m	Foc	1h	n/a	
<b>MARA RESERVE</b>						
Rekeru/ Naibor/ Entim	\$235	2h	\$120	1h	\$235	2h
Salas Camp/ Sand River	\$355	3h	\$235	2h	\$355	3h
Governors Camps/ Sentinel	\$180	1h15m	\$205	1h30m	\$270	2h15m
Keekorok	\$355	3h	\$235	2h	\$235	2h
Sekenani Gate	\$295	2h30m	\$235	2h	\$120	45m
Talek Gate camps	\$180	1h30m	\$100	40m	\$180	1h30m
Cottars Camp - OLDERKESI	\$410	3h30m	\$295	2h30m	\$355	3h
<b>MARA TRIANGLE REGION</b>						
Olonana/ Kichwa/ Bataleur	\$180	1h30m	\$235	2h	\$295	2h30m
Angama	\$235	2h	\$295	2h30m	\$355	3h
<b>OLARE MOTOROGI CONSERVANCY</b>						
Mara Plains/ Porini Lion/ Kempinski	\$120	1h	\$100	30m	\$180	1h30m
Mahali Mzuri/ Richards	\$180	1h15m	\$120	45m	\$235	1h45m
<b>MARA NORTH CONSERVANCY</b>						
Elephant Pepper	Foc	20m	\$180	1h15m	\$270	2h15m
Offbeat	\$110	30m	\$180	1h	\$235	1h45m
Richards River	\$180	1h15m	\$120	45m	\$235	1h45m
Saruni	\$120	1h	\$235	2h	\$235	2h
Serian/ Karen Blixen	\$120	45m	\$235	1h45m	\$295	2h30m
<b>NABOISHO CONSERVANCY</b>						
Naboisho Asilia/ Encounter	\$180	1h30m	\$120	45m	\$120	45m
OI Seki	\$260	2hr	\$200	1h 20m	Foc	15m
Eagle View /Dorobo	\$180	1h30m	\$120	1h	\$100	30m
Porini Mara - OL KINYEI	\$295	2h30m	\$180	1h30m	\$100	30m

### LAIKIPIA Transfers (per vehicle)

From/ To	Lewa Cons		Meru or		Loisaba /Sabuk		Nairobi	
	Matunda Gate		Samburu Gate					
Kicheche Laikipia	\$295	2-3h	\$420	3-4h	\$460	3-4h	\$420	3-4h



## Terms & Conditions:

- ✓ **Provisional booking:** will be held for 7 days and can be extended. If the booking is not confirmed before the expiry date, the provisional booking will be released automatically.
- ✓ **Deposit:** A 20% non-refundable deposit must be received in order to confirm a booking.
- ✓ **Full payment:** Full payment is required a minimum of 45 days prior to guests' arrival. Kicheche reserves the right to release the booking if the full payment is not received.
- ✓ **In the event of dates change or cancellation, the following policy applies -**
  - 45 days or more:** Loss of deposit;
  - 45-31 days:** 50% cancellation charges;
  - 30 days or less:** 100% cancellation charge.
- ✓ **Group allocation booking policy for 3+ tents** – check our separate booking policy
- ✓ **Group Cancellation policy (3+ tents) - 90+ days:** Loss of deposit; **90 -31 days:** 50% cancellation charge; **30 days or less:** 100% cancellation charge
- ✓ **We strongly advise that travel insurance is taken out by all clients to cover any cancellations charges resulting from unforeseen circumstances.**

## EXCURSIONS

### **Mara Elephant Project Visit - Kicheche Mara**

Visit MEP to receive an overview of the Project and its monitoring, human-wildlife conflict, and anti-poaching programmes. Staff will explain the GPS satellite tracking system and if some of the MEP's collared elephants are within reasonable proximity of the headquarters there will be an opportunity to track them.

Bookable in advance. Donation at guests' discretion. (Min 2 pax, children under 12 free). Duration 2-3 hours.

### **Community Discovery Trip – Kicheche Mara**

Visit the local Aitong trading center, a school, and a medical clinic. This excursion provides a brief glimpse into the lives of our community and the opportunities and challenges that lie ahead. Allow 2 hours, this visit is usually made after lunch allowing guests to continue on their afternoon game drive. Complimentary.

### **The Maa Trust – Kicheche Bush**

Guests can visit The Maa Trust as part of a game walk or game drive; only 10 minutes from camp. A wonderful opportunity for guests to interact with Maasai women, watch and learn about their bead-work and learn more about The Trust's efforts towards conservation through sustainable community development. Complimentary.

### **Wild Camping – all camps**

Take an escorted game walk in one of our Mara conservancies or in Ol Pejeta Conservancy to overnight in a private mobile campsite. The following morning after breakfast take another walk back to camp (vehicle transfers also available).

A lightweight fly-camp, staffed by a cook and a camp hand, will be set up in advance of arrival. Small dome tents for 2 pax are equipped with camp beds, bedrolls, chairs, and a washstand. Basic bathroom facilities are available (long drop toilet and bush shower). A lightweight mess shelter will be used in the event of rain. US\$200 supplement per person, min 2 pax. Min age 12 years and children aged 12-16 years are only taken at the discretion of our guide.

### **Ngare Ndare Forest visit – Kicheche Laikipia**

A full day trip to the beautiful Ngare Ndare Forest located outside Ol Pejeta Conservancy. Depart morning from camp, guided walk in the forest to the waterfall & natural pool, bird watching, canopy walk, picnic lunch. Back to camp by sunset. US\$255 pp for 2 pax, US\$170 pp for 3 pax, US\$120 pp for 4 – 6 pax.

### **Lolldaiga Hills Day excursion – Kicheche Laikipia**

An excursion outside Ol Pejeta Conservancy into the stunning Lolldaiga Hills offering excellent game viewing and walking terrain. Depart morning, game drive, and guided walk in the picturesque terrain, picnic lunch. Back to camp by sunset. US\$120 pp. Min 2 pax, must be pre-booked.

### **Mount Kenya Day excursion – Kicheche Laikipia**

An excursion outside Ol Pejeta Conservancy for a day hike at the foot of Mount Kenya (5199m) during which you will have a good glimpse of the peaks. During your walk, you will discover different fauna and flora and will be pleased to be hiking in such a diverse landscape from bamboo forests to shrubland. US\$250 pp (*inclusive of park fees*). Min 2 pax, must be pre-booked.

## **Ol Pejeta Conservancy Activities – Kicheche Laikipia \*\* all rates subject to changes**

### **Horse riding**

**Ride with rhinos** - US\$60 per person. Available daily at 10:00 and 16:00hrs, duration of approximately one hour. Rides take place within the predator-free 600-acre Endangered Species enclosure. Experienced riders only. Max 4 riders. Bookable in advance.

### **Anti-poaching Dogs display**

Interact with the dog keepers and learn about what it takes to look after the specially trained canine team. Guests are encouraged to try and evade the sniffer dogs, not only is this great fun, but it helps to offer genuine training for the dogs. Available at 08:30hrs- US\$60pp. Bookable in advance. Restricted to 6 pax. Not suitable for children under 12.

### **Endangered species enclosure visit**

Meet the last remaining Northern white rhinos. Available for an hour at 08:30, 11:00, 15:00, and 16:30hrs. US\$60pp, bookable in advance.

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